


**29 March 2017**

Would you like to **ignite momentum** in your business? Attend the vital 6 steps to business success workshop and one other session: 1,2 or 3. **The programme** is designed for entrepreneurs who recognise how **expert advice** can **boost** work satisfaction, confidence, leadership skills, communication and performance.

## OPENING EVENT: 6 STEPS TO BUSINESS SUCCESS

Would a vast improvement in your business performance be of value to you? By understanding 6 vital steps to business success, Chris can help you identify a solution that you can implement in your business immediately.

 Time | 08:30 - 09:15


Space is limited to **12 entrepreneurs** – secure your spot by booking now.

## SESSION 1: BUSINESS MASTERY

Are you in complete control of your business? Mastery focuses on the fundamentals of building a sustainable business. It is the first step in making sure the business delivers profit and productivity with enough information to make great decisions.

This session covers:

- » **Destination:** Business goals
- » **Money:** What drives profit
- » **Time:** Important tasks vs urgent tasks
- » **Delivery:** Building consistency


 Time | 09:30 - 12:00

## SESSION 2: NICHE

Do you sometimes feel that cash flow is unpredictable and that all you are doing is competing on price? It's time to learn how to market from a different perspective, adding value to each transaction and finding your businesses "Unique Selling Proposition"

This session covers:


- » Vision and mission
- » Uniqueness
- » Five ways to generating profit
- » Measuring and predicting cash flow

 Time | 12:30 - 14:30

## SESSION 3: SYSTEMS & TEAM

Are your teams and systems aiding or prohibiting growth in your business or do you at times feel that you are pulled in a thousand different directions? This session covers:

- » Living the vision, mission and culture
- » Organogram and performance contracts
- » 6 Keys to a winning team
- » Implementing and enforcing systems

 Time | 15:00 - 17:00

 **RSVP | 27 March 2017:** [info@riversandsihub.co.za](mailto:info@riversandsihub.co.za)  
[www.riversandsihub.co.za/events](http://www.riversandsihub.co.za/events)

Please indicate which session(s) you will be attending.

### About the ActionCOACH methodology

ActionCOACH is one of the world's leading business coaching organisations with operations in 54 countries throughout the world. ActionCOACH is the first business coaching company to come with a guarantee of results.

### Chris Smith – Business & Executive Coach ActionCOACH Global

Chris Smith has gained a wealth of experience as a business owner and a corporate leader for companies such as Unilever, Massmart and Astral Foods. As an entrepreneur, he has built three successful businesses and is passionate about sharing his knowledge with other business owners.